

# FINOLEX CABLES LTD

## EARNINGS PRESENTATION

Q4 – MARCH'2026

# Highlight

## Agenda



Key Highlights



Our Key Figure



Segment wise Key Figure -  
Q4



Financial Statement



Shareholding Pattern



Profit Bridge



Other Financial Metrics



Product Portfolio

**Key Highlights – In a volatile year, a growth of 19% was achieved on sales, while maintaining profitability under difficult circumstances.**

**(Rs. In Crore)**

### Top Line Revenue

**Q4 FY 26:- 1,951**

22% Y-o-Y

22% Q-o-Q

**YTD FY 26:- 6,321**

19% Y-o-Y

### EBITDA

**Q4 FY 26:- 236**

7% Y-o-Y

22% Q-o-Q

**YTD FY 26:- 868**

14% Y-o-Y

### PAT

**Q4 FY 26:- 161**

6% Y-o-Y

19% Q-o-Q

**YTD FY 26:- 623**

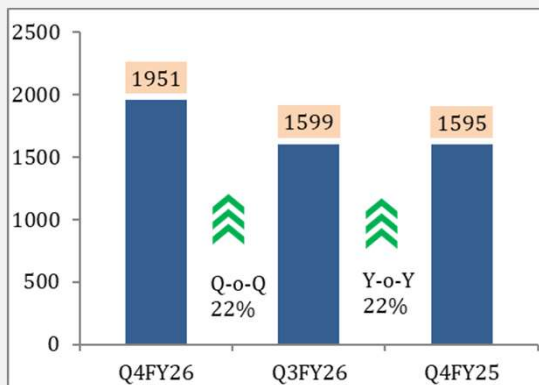
14% Y-o-Y



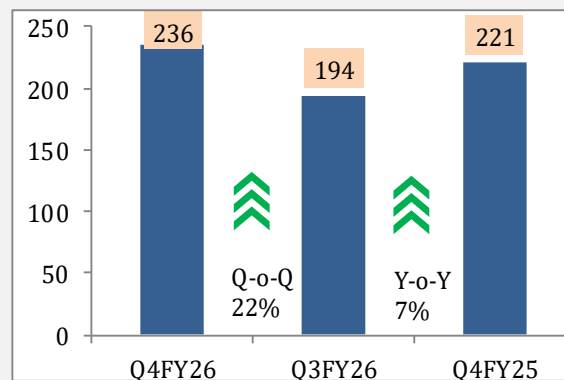
## Key Highlights

(Rs. In Crore)

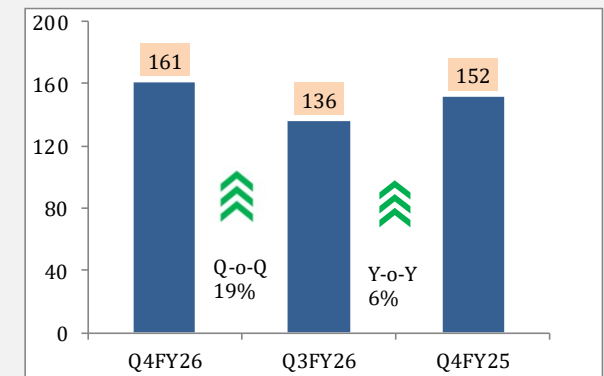
### REVENUE



### EBITDA



### PAT

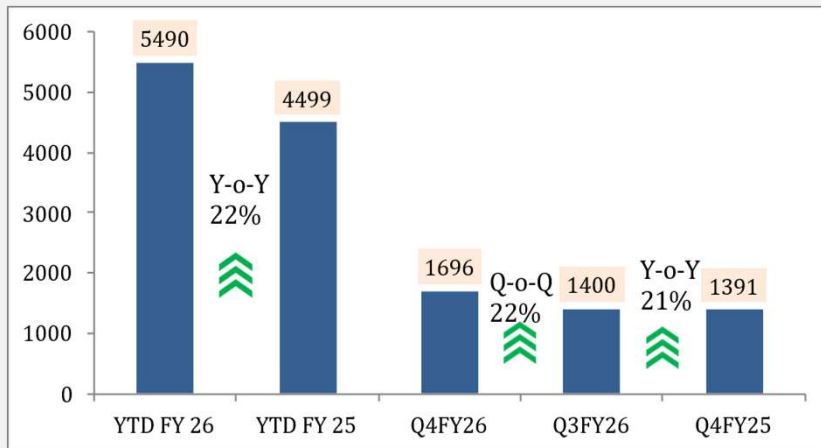


- Q4 Revenue at Rs. 1,951 Cr, a strong 22% year-on-year growth. Performance was driven by healthy volume expansion across key product categories in the Wires & Cables segment.
- EBITDA margins improved by 7% YoY, reflecting strong operating leverage benefits. On a sequential basis, margins showed a significant 22% Q-o-Q improvement (excluding dividend income recognized in Q2).
- PAT stood at Rs. 162 Cr, marking a 6% YoY growth.
- Overall, it has been a solid quarter with healthy revenue growth and margin expansion. We remain focused on sustaining this momentum through operational efficiencies and market expansion.

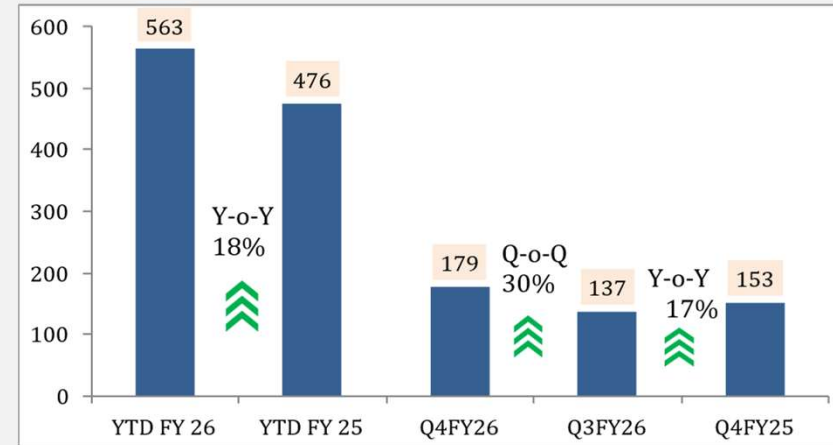
# Electrical Cable

(Rs. In Crore)

## Revenue



## EBIT

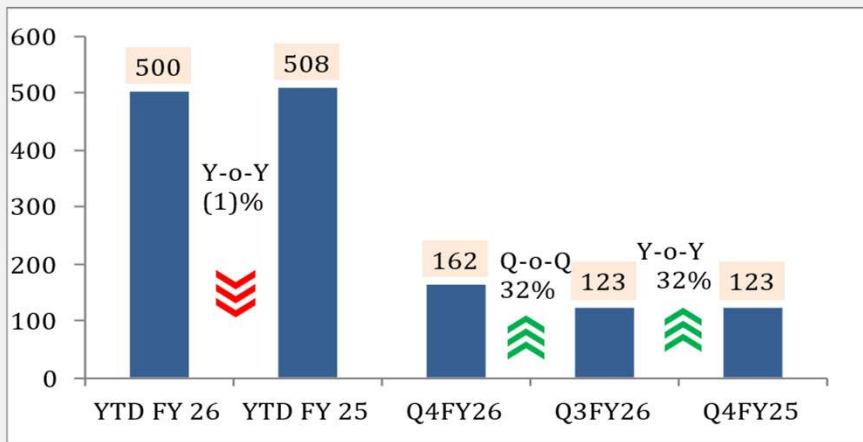


- Copper prices remained volatile throughout the year, further complicated by the war in the Middle East. Liquidity issues in the market during Q4 impacted volumes temporarily.
- All major product lines – Automobile/Flexibles/Power & Control/Solar contributed strongly to the volume growth in the quarter and year as a whole.
- These positive trends across key product categories have reinforced our market position and demonstrate the effectiveness of our strategic initiatives.

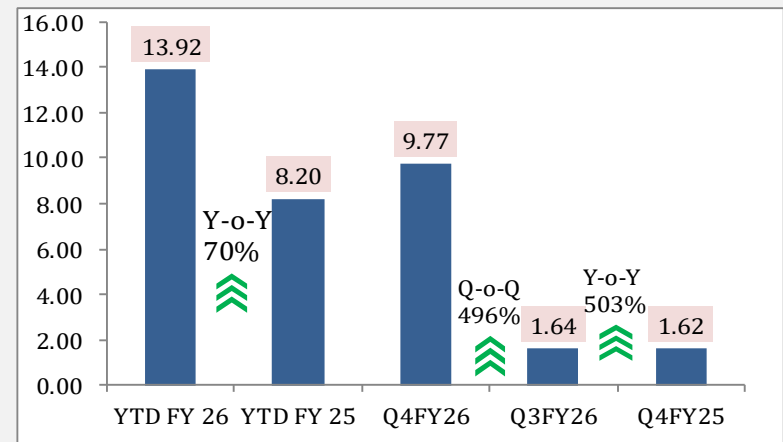
# Communication Cable

(Rs. In Crore)

## Revenue



## EBIT

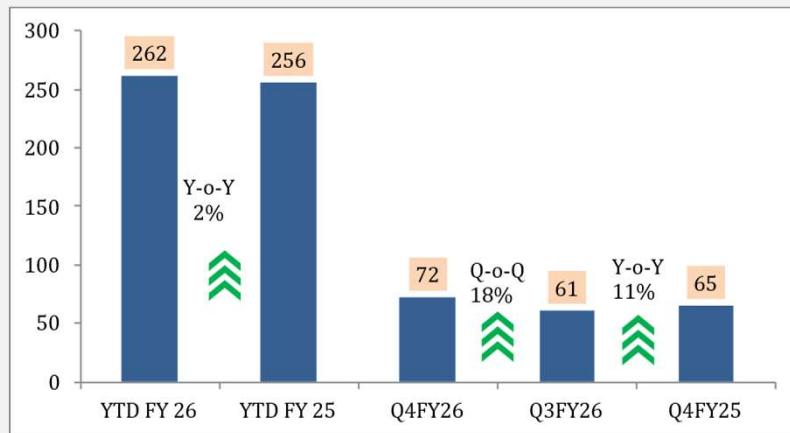


- Market transitioning from traditional metal-based cables to optical fiber solutions.
- Fiber prices which were low through the first part of the year, began hardening in the second half; surging demand in the US and Europe around Data Centre applications as well as disruptions in Russia/Ukraine and Middle East have resulted in restricted RM availability towards year end.

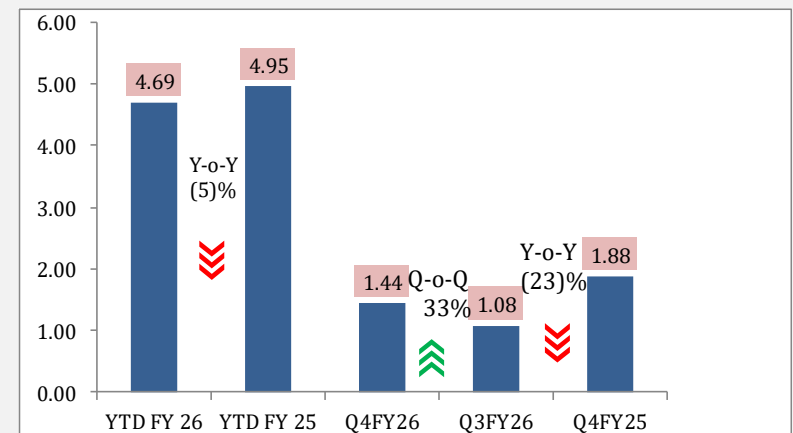
## Others

(Rs. In Crore)

### Revenue



### EBIT



- Expansion of channel continues.
- Unseasonal and extended monsoon activity as well as revision to BIS norms impacted sales of Fans.
- Price erosion in Lighting continues.
- Overall, a year with marginal growth.

## Statement of Profit & Loss

(Rs. In Crore)

Particulars	Quarterly						Year to Date			
	Q4FY26	%	Q3FY26	%	Q4FY25	%	YTD 26	%	YTD 25	%
Revenue from Operations	1951.08	100%	1598.62	100%	1594.58	100%	6321.01	100%	5318.89	100%
Other Income	32.68	2%	41.37	3%	54.76	3%	237.98	4%	247.66	5%
<b>Total Income (I+II)</b>	<b>1983.76</b>	<b>102%</b>	<b>1639.99</b>	<b>103%</b>	<b>1649.34</b>	<b>103%</b>	<b>6558.99</b>	<b>104%</b>	<b>5566.55</b>	<b>105%</b>
<b>Expenses</b>										
Cost of material consumed	1695.44	83%	1358.84	82%	1246.44	80%	5327.75	81%	4359.53	81%
Purchase of stock-in-trade	12.04		14.91		18.74		62.03		73.88	
Changes in inventories of finished goods, stock-in-trade and work in progress	(97.13)		(69.01)		17.51		(239.80)		(141.32)	
Employee benefits expense	45.61	2%	58.49	4%	43.93	3%	202.71	3%	184.59	3%
Finance costs	0.44	0%	0.45	0%	0.50	0%	1.75	0%	1.67	0%
Depreciation and amortization expense	16.67	1%	14.98	1%	12.42	1%	59.40	1%	46.61	1%
Other expenses	91.83	5%	82.55	5%	101.67	6%	338.22	5%	328.04	6%
<b>Total Expenses (IV)</b>	<b>1764.90</b>	<b>90%</b>	<b>1461.21</b>	<b>91%</b>	<b>1441.21</b>	<b>90%</b>	<b>5752.06</b>	<b>91%</b>	<b>4853.00</b>	<b>91%</b>
<b>Profit before tax (III-IV)</b>	<b>218.86</b>	<b>11%</b>	<b>178.78</b>	<b>11%</b>	<b>208.13</b>	<b>13%</b>	<b>806.93</b>	<b>12%</b>	<b>713.55</b>	<b>13%</b>
<b>Tax expense</b>										
(1) Current tax	52.35	3%	34.39	2%	46.68	3%	162.48	2%	141.80	3%
(2) Deferred tax charge/(credit)	5.32	0%	8.42	1%	9.59	1%	21.58	0%	27.35	0%
<b>Total Tax</b>	<b>57.67</b>	<b>3%</b>	<b>42.81</b>	<b>3%</b>	<b>56.27</b>	<b>3%</b>	<b>184.06</b>	<b>3%</b>	<b>169.15</b>	<b>3%</b>
<b>Profit for the year (V-VI)</b>	<b>161.19</b>	<b>8%</b>	<b>135.97</b>	<b>8%</b>	<b>151.86</b>	<b>9%</b>	<b>622.87</b>	<b>9%</b>	<b>544.40</b>	<b>10%</b>

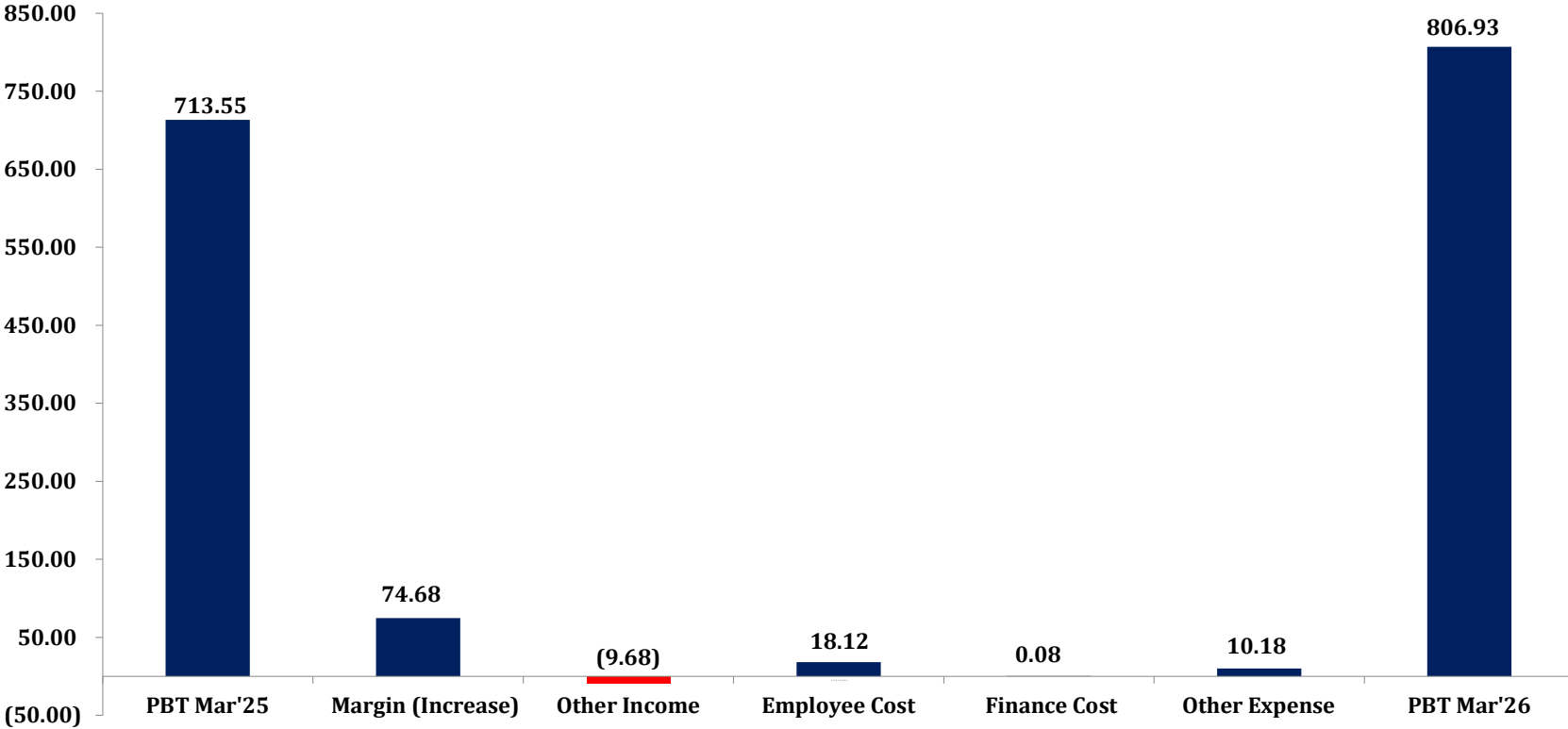
## Statement of Asset & Liability

(Rs. In Crore)

		As at	As at			As at	As at
		31st Mar 2026	31st Mar 2025			31st Mar 2026	31st Mar 2025
<b>I</b>	<b>ASSETS</b>			<b>II</b>	<b>EQUITY AND LIABILITIES</b>		
	<b>NON CURRENT ASSETS</b>				<b>EQUITY</b>		
(a)	Property, Plant and Equipment	831.42	565.50	(a)	Equity Share Capital	30.59	30.59
(b)	Capital Work-in-Progress	105.20	209.94	(b)	Other Equity	5068.02	4568.52
(c)	Intangible Assets	0.83	0.94		<b>Total equity</b>	<b>5098.61</b>	<b>4599.11</b>
(d)	Intangible Assets under development	1.84	0.54		<b>LIABILITIES</b>		
(e)	Right of use Asset	15.69	16.98		<b>NON CURRENT LIABILITIES</b>		
(f)	Financial Assets			(a)	Financial Liabilities		
	i) Investment in Associate and Joint Ventures	262.76	174.56	i)	Borrowings NC	0.79	0.80
	ii) Other Investments	719.55	181.14	ii)	Lease Liabilities NC	13.29	14.52
	iii) Other Financial Assets	141.81	58.74	(b)	Provisions	16.27	13.22
(g)	Non-Current Tax Assets (net)	19.12	19.08	(c)	Deferred Tax Liabilities (Net)	103.54	81.90
(h)	Other Non-Current Assets	21.92	59.02		<b>Total Non Current Liabilities</b>	<b>133.89</b>	<b>110.44</b>
	<b>Total Non Current Assets</b>	<b>2120.14</b>	<b>1286.44</b>		<b>CURRENT LIABILITIES</b>		
	<b>CURRENT ASSETS</b>			(a)	Financial Liabilities		
(a)	Inventories	1023.17	717.03	i)	Borrowings	0.07	0.07
(b)	Financial Assets			ii)	Lease Liabilities C	4.99	4.60
	i) Investments	1875.27	2414.38	iii)	Trade Payables		
	ii) Trade Receivables	370.08	242.56	(a)	Total Outstanding Dues of micro enterprises and small enterprises	41.20	35.66
	iii) Cash and Cash Equivalents	163.13	90.13	(b)	Total Outstanding Dues of Creditors other than micro enterprises and small enterprises	180.70	206.06
	iv) Other Bank balances	4.99	55.34	(iv)	Other Financial Liabilities	36.38	5.03
	v) Other Financial Assets	26.01	223.14	(b)	Other Current Liabilities	94.31	63.82
(c)	Other Current Assets	69.32	41.54	(c)	Provisions	9.56	8.01
	<b>Total Current Assets</b>	<b>3531.97</b>	<b>3784.12</b>	(d)	Current tax Liabilities (net)	52.40	37.76
	<b>TOTAL ASSETS</b>	<b>5652.11</b>	<b>5070.56</b>		<b>Total Current Liabilities</b>	<b>419.61</b>	<b>361.01</b>
					<b>TOTAL LIABILITY</b>	<b>553.50</b>	<b>471.45</b>
					<b>TOTAL EQUITY AND LIABILITIES</b>	<b>5652.11</b>	<b>5070.56</b>

# Profit Bridge March'26 Vs March'25

(Rs. In Crore)



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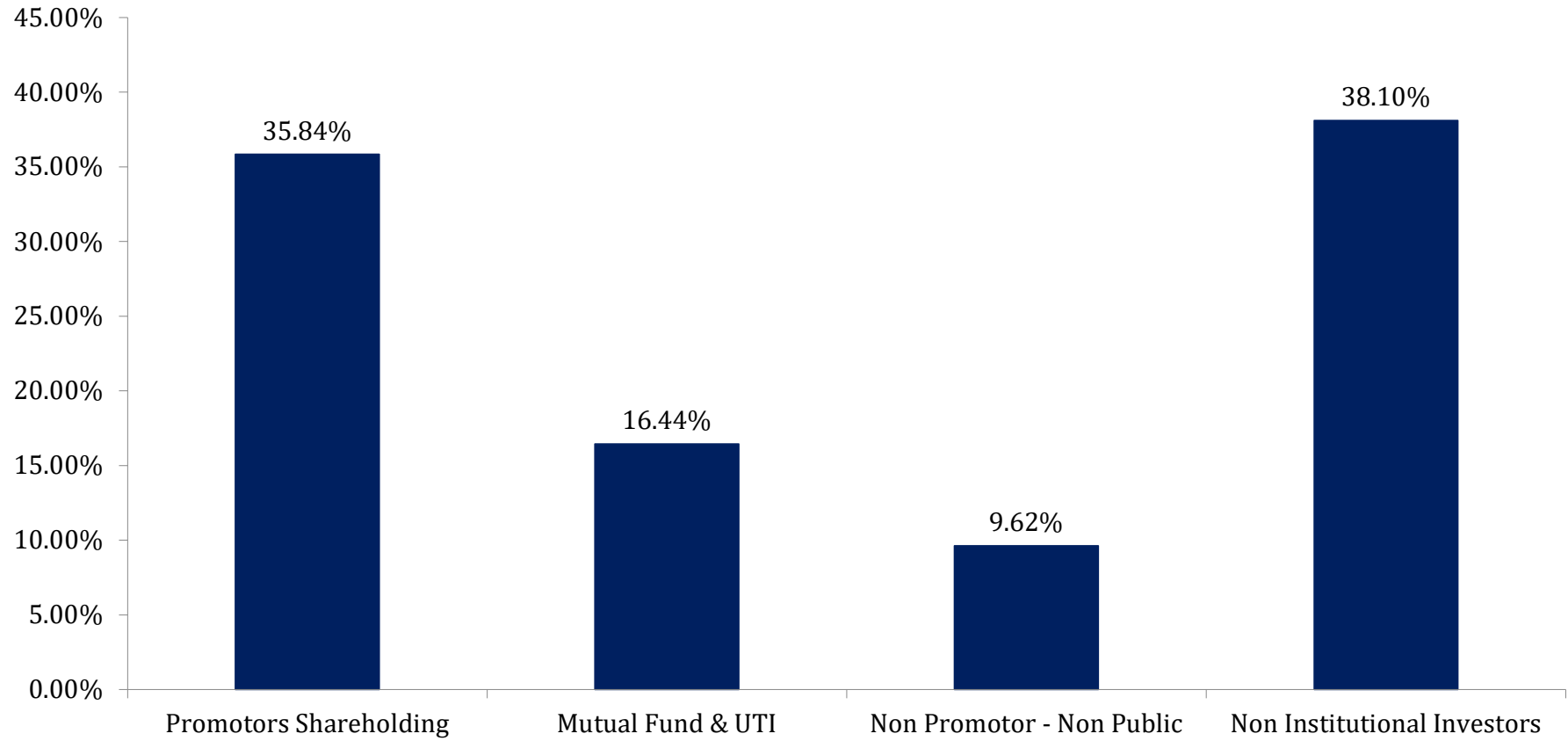
• **Other Financial Matric – March'2026** •

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## **Working Capital in days**

<b>Particulars</b>	<b>Q4FY26</b>	<b>Q3FY26</b>	<b>Q4FY25</b>	<b>FY26</b>	<b>FY25</b>
Receivable Days	17	16	14	21	17
Payable Days	14	20	17	18	21
Inventory Days	57	61	50	73	61

## Shareholding Pattern



# Our Product Portfolio

## WIRES & CABLES

### Light Duty Cables



FR PVC Insulated Industrial Cables



FLAMEGARD - Flame Retardant Low Smoke (FR-LSH) Insulated Industrial Cables



FINOGREEN - Halogen Free Flame Retardant (HFFR) Insulated Industrial Cables



3 Core Flat Cables

## POWER CABLES



Power & Control Cables

## WATER HEATER



Alessandro Instant Water Heater & Immersion Rods

## COMMUNICATION CABLES



CCTV Cable



CAT6 LAN Cable



Optic Fiber Cable



Speaker Cable



RG6 Coaxial Cable



Telephone Cable

## SWITCHGEAR



Phase Selector DB



SP MCB



4 Pole RCCB



DP MCB Isolater



FP MCB



Single door SPN DB

# Our Product Portfolio

## LIGHTING PRODUCTS



COB Downlight



LED Bulb



LED PC Panel Square



LED Street Light



LED Spot Light



Track Light



2W Cabinet Light - Round



Flicker Control Concealed Light

## FANS



Boomerang NS



Boomerang NS Table Fan



Pedestal Fan



Finfresh - Smasher



Flyneto Ceiling Fan



Fleenor Ceiling Fan



Boomerang Ceiling Fan



BLDC Fans-WIGGLE ES

## CONDUITS & FITTINGS



Conduit



Inspection Bend

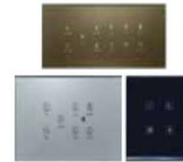


Circular Box-Tee



Coupler

## NEW PRODUCT LAUNCHES



Smart Switches



Smart Door Lock



FinoGreen Cable

## ACCESSORIES



Ding Dong Bell Selfie



PVC Insulation Tape



Spike Guard



3 Pin Multiplug



Fancy Batten Holder



Extension Board



32A Surface DP

# Thank You

## Connect with us



+91-20-27475963



[sales@finolex.com](mailto:sales@finolex.com)



Regd. Office:  
26-27, Mumbai-Pune Road,  
Pimpri,  
Pune - 411 018.